

## Washoe County Deferred Comp Plan 664389

07/01/2020 through 09/30/2020

Presented By: Voya

Natalie Daniels, VP- Strategic Relationship Manager



## **Washoe County 2020 Summary Sheet**

457 & 401(a)	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter
Participants in 457 Plan	2,526	2,542	2,569
Participants in 401(a) Plan	163	162	160
457 Assets Including Loan Assets	\$149,541,236	\$166,977,691	\$172,762,376.09
401(a) Assets Including Loan Assets	\$10,624,468	\$11,940,122	\$11,747,804.74
Average 457 Participant Balance	\$59,201	\$65,688	\$67,249
Average 401(a) Participant Balance	\$65,181	\$73,704	\$73,424

Roth Participation	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter
Participants with a Roth Balance	233	235	236
Assets in Roth	\$3,665,824	\$4,321,771	\$4,887,019

Local Engagement				
Group Meeting Results	1 <sup>St</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	2020 YTD Totals
Group Meetings	31	0	2	33
Attendees	339		123	462
1:1 Counseling Sessions (Virtual)	84	235	262	581
457 Enrollments	113	35	49	197
Traditional Enrollments	98	7	15	120
Auto Enrollments - Sherriff's Deputy	15	28	34	62
401(a) Enrollments	0	0	0	0

457 Rollover Results	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	2020 YTD Totals
Rollovers In	0	0	0	0
Dollars from Rollovers In	0	0	0	0
Rollovers Out	17	19	31	67
Dollars from Rollovers Out	\$1,701,171	\$795,382	\$2,963,831	\$5,460,384
PERS Purchases	18	8	11	37
Dollars from PERS Purchases	\$271,018	\$387,411	\$459,962	\$1,118,391

401(a) & 457 Loan Results	1st Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	2020 YTD Totals
457 Applications Processed	22	0	23	45
Dollars from Applications Processed	\$263,626	0	\$325,949	\$589,575
401(a) Applications Processed	3	4	1	8
Dollars from Applications Processed	\$83,676	\$24,825	\$50,000	\$158,501

Hardship Results	1st Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	2020 YTD Totals
Hardship Applications Approved	0	1	1	2
Dollars from Approved Applications	0	\$11,037	\$2,000	\$13,037

# WASHOE COUNTY DEFERRED COMP PLAN







#### Plan overview

Plan health snapshot

#### Employee engagement

Plan data	Benchmark		Plan data	Benchmark		Plan data	Benchmark
2,568		Participation rate	61% 1,522	21%	Overall engagement	64% 1,632	34%
\$172,722,087		Income replacement	48% 1,561	41%	Web engagement	55% 1,413	28%
\$67,259	\$51,072	Employees on track to save 70%	14% 220	17%	Mobile app engagement	13% 336	4%
0%	2%	Average savings rate	24% 412	9%	Authenticated call engagement	25% 641	13%
14%	2%				eDelivery	34% 862	28%
\$10,542	\$2,554				Web registration	64% 1,636	35%
	2,568 \$172,722,087 \$67,259 0% 14%	2,568 \$172,722,087 \$67,259 \$51,072 0% 2% 14% 2%	2,568  Participation rate  \$172,722,087  Income replacement  \$67,259  \$51,072  Employees on track to save 70%  Average savings rate  14%  2%	2,568 Participation rate 61% 1,522  \$172,722,087 Income replacement 1,561  \$67,259 \$51,072 Employees on track to save 70% 220  Average savings rate 412  14% 2%	2,568 Participation rate 61% 1,522 21%  \$172,722,087 replacement 48% replacement 1,561 41%  \$67,259 \$51,072 Employees on track to save 70% 220 17%  Average savings 24% 412 9%  14% 2%	2,568 Participation rate 61% 1,522 21% Overall engagement  \$172,722,087 Participation rate 1,561 41% Web engagement  \$67,259 \$51,072 Employees on track to save 70% 220 17% Mobile app engagement  0% 2% Average savings 24% 412 9% Authenticated call engagement  14% 2% eDelivery	2,568 Participation rate 61% 1,522 21% Overall 64% engagement 1,632  \$172,722,087 Income 48% 41% Web engagement 55% 1,413  \$67,259 \$51,072 Employees on track to save 70% 220 17% Mobile app engagement 336  0% 2% Average savings 24% 412 9% Authenticated call engagement 641  14% 2% EDelivery 34% 862

Data as of 9/30/2020

Published by: Retirement Customer Analytics and Insights

PLAN | INVEST | PROTECT

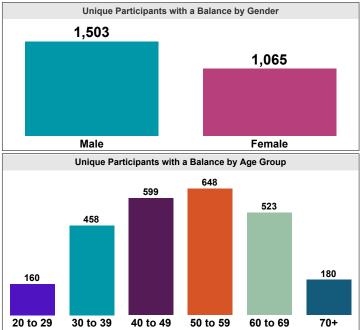


Benchmark: TEM

# Washoe County 3Q2020

#### **Customer Profile**





Data as of 9/30/2020

Published by: Retirement Customer Analytics and Insights
Data includes retirement plan sponsored business. RPS, IRA, HRA, NQ in Pen-Cal, and ReliaStarSEP/IRA policies are not included.



# Washoe County 3Q2020

#### **Engagement Trends**



Data as of 9/30/2020

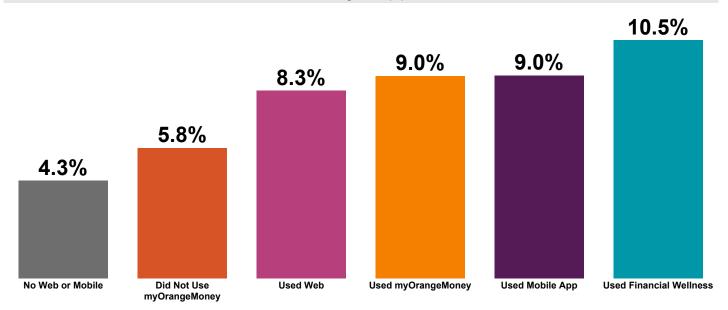
Published by: Retirement Customer Analytics and insights
Data includes retirement plan sponsored business. RPS, IRA, HRA, NQ in Pen-Cal, and ReliaStar SEP/IRA policies are not included.
Call data includes CSA and VRU calls. Call data is reflective of those participants who enter their SSN into phone system to authenticate. Callers who did not enter their SSN or whom no longer have a blance as of report ordersta are not included in the 12-month look back analysis.
eDelivery defined as accounts who voluntarily opted-in to eDelivery, or plans that defaulted accounts into eDelivery and participant did not voluntarily opt-out.



# Washoe County 3Q2020

Engagement Outcomes - Savings Rate

#### Savings Rate (%)



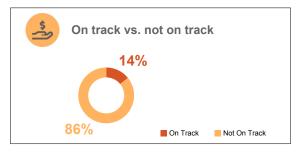
Data as of 9/30/2020

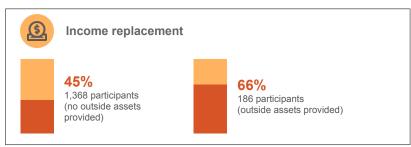
Published by: Retirement Customer Analytics and Insights
Data includes retirement plan sponsored business. RPS, IRA, HRA, NQ in Pen-Cal, and ReliaStarSEP/IRA policies are not included.

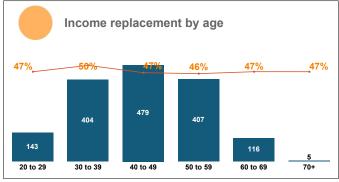


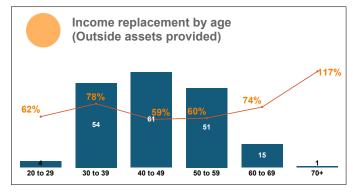
## **Retirement Outcomes**

On average participants are on track to replace approximately 47% of their income in retirement 14% of participants are on track to generate at least 70% of income in retirement









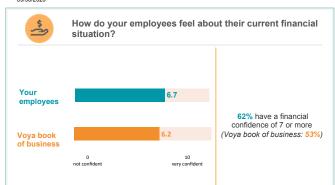
Data as of 9/30/2020

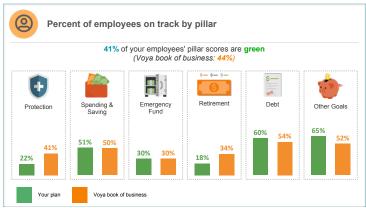
Published by: Retirement Customer Analytics and Insights

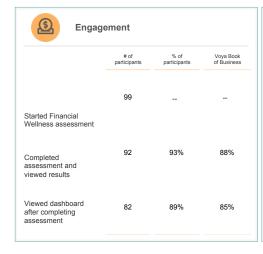


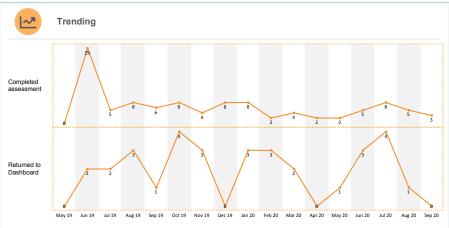
# **Financial Wellness**

09/30/2020





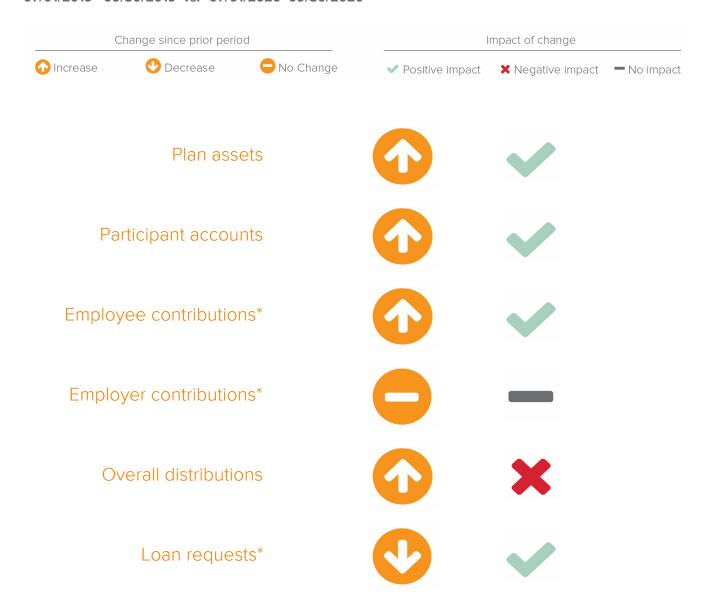




#### **PLAN PULSE**

Gauge the direction and health of your plan by reviewing how key plan statistics have increased, decreased or stayed the same over time.

#### 07/01/2019 - 09/30/2019 vs. 07/01/2020- 09/30/2020



<sup>\*</sup> If applicable to your plan.

#### **PLAN STATEMENT**

Here's a summary of your plan's current and prior period assets. In addition, total assets are graphed in the chart below for the 5 most recent periods. Please note, in some cases there may be differences between amounts noted here and in other reports or statements you receive. Differences may be due to timing and reporting methods. For this reason, we suggest you do not rely solely on the Plan Review for audit purposes.

## Plan summary

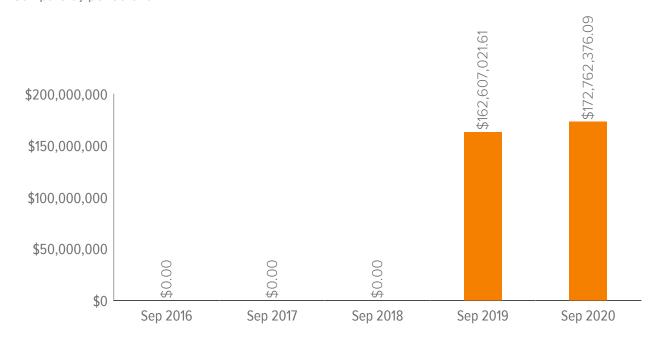
Compare by period

	(07/01/2019 - 09/30/2019)	(07/01/2020 - 09/30/2020)
Beginning of Period Plan Assets	\$163,898,880.17	\$166,977,691.98
Contributions	\$2,241,286.55	\$2,294,413.75
Distributions	-\$3,124,881.97	-\$3,185,967.11
Loan Activity	-\$74,604.95	-\$18,925.71
Other Activity	-\$776,377.00	-\$468,225.76
Dividends	\$1,743,602.82	\$1,078,607.78
Appreciation/Depreciation	-\$1,300,884.01	\$6,084,781.16
End of Period Plan Assets	\$162,607,021.61	\$172,762,376.09

Appreciation/Depreciation reflects the investment gains/losses during the period reported excluding assets held outside Voya. If applicable, Dividends may represent dividends earned on assets held in NAV Funds or Self Directed Brokerage Option accounts.

## Total plan assets

Compare by period end



For sponsor use only. Not for distribution to plan participants.

Plan statistics for: Washoe County Deferred Comp Plan 664389

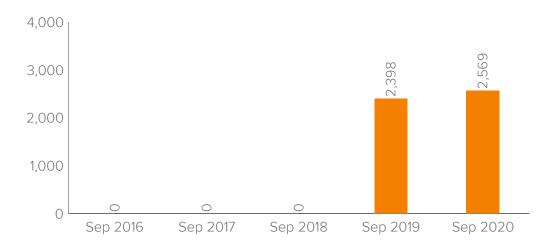
#### **PARTICIPATION**

Participation is a key indicator of the success of your plan. Check out your progress. We can help you devise a plan to boost participation among employees as well as increase the deferral rates of existing participants.

## Participant account reconciliation

	07/01/2020 - 09/30/2020
Beginning of Period	2,542
New Accounts	48
Closed Accounts	-21
End of Period	2,569
Terminated Employees with an account balance	1,029
Terminated Employees with an account balance < \$5,000	223

## Participant accounts by year



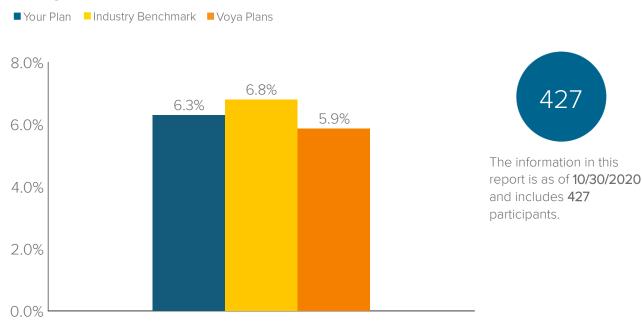
## Participant accounts by age group

	Sep	2016	Sep 2	2017	Sep	2018	Sep	2019	Sep	2020
<20	0	0.000/		0.000/		0.000/	100	4.400/	105	C 420/
<30	U	0.00%	0	0.00%	0	0.00%	106	4.42%	165	6.42%
30 - 39	0	0.00%	0	0.00%	0	0.00%	414	17.26%	467	18.18%
40 - 49	0	0.00%	0	0.00%	0	0.00%	594	24.77%	606	23.59%
50 - 59	0	0.00%	0	0.00%	0	0.00%	615	25.65%	641	24.95%
60+	0	0.00%	0	0.00%	0	0.00%	665	27.73%	688	26.78%
Unknown	0	0.00%	0	0.00%	0	0.00%	4	0.17%	2	0.08%

#### **DEFERRAL SUMMARY**

To help your plan participants achieve retirement readiness, it's important to track deferral rates and identify opportunities to increase contributions. See how your plan's deferral rates compare with other Voya plans and an industry benchmark.

## Average deferral rates



## Average deferral rates by age group

	# of participants	Deferral % pre-tax	Deferral % post-tax	Total deferral %
<30	112	4.4%	5.0%	4.7%
30-39	162	6.3%	4.7%	6.7%
40-49	82	5.9%	4.2%	6.3%
50-59	59	8.1%	4.4%	8.4%
60+	11	5.9%	0.0%	5.9%
Unknown	1	6.0%	0.0%	6.0%
All	427	6.0%	4.6%	6.3%

Note - If a participant is deferring both pre and post tax values, both values are added together before averaging.

Important Note - These rates are calculated based on information provided to Voya.

Voya Plans includes all Government plans as of August 2020.

Industry benchmarks sourced by PLANSPONSOR 2019 DC Survey ©Institutional Shareholder Services. All rights reserved..

#### For sponsor use only. Not for distribution to plan participants.

Plan statistics for: Washoe County Deferred Comp Plan 664389

#### PARTICIPANT ENGAGEMENT

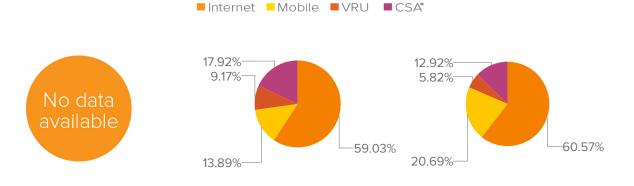
Offering a variety of services helps create a more engaging experience for participants, which encourages action and drives results. The Participant Engagement report provides an overview of participant activity with central services, such as the toll-free Customer Service Center, Internet, Mobile, and the Voice Response line. Use this report to gain key insight into the actions and engagement levels of plan participants.

#### Participant access statistics

07/01/2020 - 09/30/2020

	Internet	Mobile	VRU	CSA*
Inquiries by type				
Total participants (unique)	802	274	77	171
Total inquiries	8,290	5,154	136	248

#### Unique participant inquiries by type



07/01/2018 - 09/30/2018

07/01/2019 - 09/30/2019

07/01/2020 - 09/30/2020

	Internet	Mobile	VRU	CSA*
Actions by type				
Catch up contribution elections	3	0	0	0
Contribution rate escalations	0	1	0	0
Deferral updates	145	73	1	14
Fund transfers	30	1	1	4
In-service withdrawals	19	N/A	N/A	17
Investment election changes	30	6	0	8
Investment reallocations	26	8	0	6
Loan requests	16	N/A	N/A	8
Lump sum withdrawals	3	N/A	N/A	15
Rebalance elections	1	0	0	0
Total	273	89	2	72

<sup>\*</sup> CSA - Customer Service Associate

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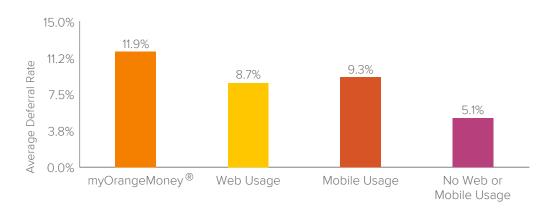
Plan statistics for: Washoe County Deferred Comp Plan 664389

	Count
Engagement	
myOrangeMoney ®	103
Personal Financial Dashboard	3
Retirement Readiness Service Center & agreed to take action	5
Total participants (unique)	110
Action taken through engagement	
Increased contribution/catchup contribution	34
Completed a roll-in/consolidated assets	2
Change current/future asset allocation	4
Participants taking action (unique)	37

## Web engagement impact on deferral rates

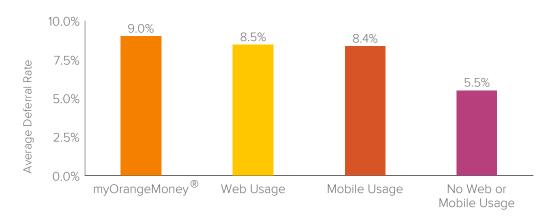
07/01/2020 - 09/30/2020

## Your plan



Important Note - Your plan's rates are calculated based on the information provided to Voya.

## All Voya plans



Rates derived from Voya Retirement Readiness Data Mart as of August 2020

#### TRANSACTION ACTIVITY DETAIL

Below is a summary of your plan's transaction activity and net cash flow, along with highlights of the more notable transactions for the current period and prior periods. Monitor this data over time to ensure contribution levels are satisfactory and that distributions haven't risen unexpectedly, possibly indicating a need for further employee education.

## Summary activity

	Prior Period 07/01/2019 - 09/30/2019		Current Period 07/01/2020 - 09/30/2020		
	Amount	Participants	Amount	Participants	
Contributions	\$2,241,286.55	1,421	\$2,294,413.75	1,537	
Distributions	-\$3,124,881.97	128	-\$3,185,967.11	101	
Loan Activity	-\$74,604.95	279	-\$18,925.71	250	
Other Activity	\$967,225.82	2,353	\$610,382.02	2,533	

The Summary Activity section does not include daily valuations of investment options; thus it does not reflect market appreciation or depreciation. Net Cash Flow below is determined by subtracting the total Distributions from the total Contributions for the period.

# Net cash flow by period end (contributions vs. distributions)



## **Activity Highlights**

		Period - 09/30/2019		nt Period - 09/30/2020	Change Prior P	
Contributions	Amount	Participants	Amount	Participants	Amount	Participants
Employee PreTax	\$2,049,703.55	1,339	\$2,098,228.68	1,462	2.37%	123
Roth	\$191,583.00	217	\$196,185.07	236	2.40%	19
Total	\$2,241,286.55		\$2,294,413.75		2.37%	
Distributions	Amount	Participants	Amount	Participants	Amount	Participants
Death Claim	-\$351,807.63	1	-\$260,114.53	3	-26.06%	2
Hardship Withdrawal	-\$3,300.00	1	-\$2,000.00	1	-39.39%	0
Minimum Distribution	-\$46,755.25	5	-\$14,587.89	3	-68.80%	-2
Periodic Payment	-\$193,732.74	58	-\$145,066.55	51	-25.12%	-7
Withdrawal	-\$2,529,286.35	67	-\$2,764,198.14	44	9.29%	-23
Total	-\$3,124,881.97		-\$3,185,967.11		1.95%	
Loan Activity	Amount	Participants	Amount	Participants	Amount	Participants
Loan	-\$426,628.62	29	-\$325,949.63	23	-23.60%	-6
Loan Repayment	\$352,023.67	273	\$307,023.92	244	-12.78%	-29
Total	-\$74,604.95		-\$18,925.71		-74.63%	
Other Activity	Amount	Participants	Amount	Participants		
Asset Transfer	-\$769,535.09	2,117	-\$440,004.51	18		
Dividends	\$1,743,602.82	1,759	\$1,078,607.78	1,342		
Fee	-\$15,557.05	2,216	-\$34,662.36	2,491		
Inter-Participant Transfers	\$0.00	0	\$0.00	7		
Miscellaneous	-\$0.06	3	\$0.00	0		
Revenue Credit	\$8,715.20	1,500	\$6,441.11	1,060		
Total	\$967,225.82		\$610,382.02			

If applicable, "Asset Transfer" may refer to internal or external transfers of assets as a result of various transactions including, but not limited to, 90-24 transfers, 1035 exchanges, rollover contributions, mergers or product conversions. If applicable, "Fee," aside from "TPA Fee Deduction" and "Maintenance Fee," may refer to asset based administration, service or loan fees. If applicable, "Dividends" may represent dividends earned on assets held in NAV Funds or Self Directed Brokerage Option accounts.

#### **CONTRIBUTION SUMMARY**

Examine contribution levels in a simple year-over-year format. Find out if your employees' contribution levels increased or decreased over the last five years.

## Contributions by source and participants

	07/01/2016 -	07/01/2017 -	07/01/2018 -	07/01/2019 ·	07/01/2020 -
	09/30/2016	09/30/2017	09/30/2018	09/30/2019	09/30/2020
Employee					
Employee PreTax	\$0.00	\$0.00	\$0.00	\$2,049,703.55	\$2,098,228.68
	(0)	(0)	(0)	(1,339)	(1,462)
Roth	\$0.00	\$0.00	\$0.00	\$191,583.00	\$196,185.07
	(0)	(0)	(0)	(217)	(236)
Total	\$0.00	\$0.00	\$0.00	\$2,241,286.55	\$2,294,413.75
Grand Total	\$0.00	\$0.00	\$0.00	\$2,241,286.55	\$2,294,413.75

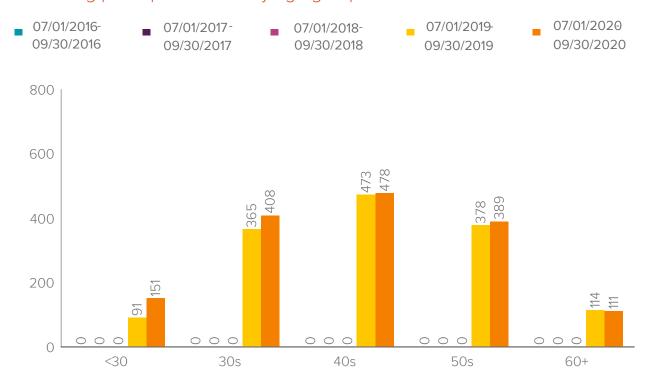
(Numbers) represent number of participants

## Average participant contributions by age group



Average participant contributions include employee sources only

## Contributing participant counts by age group



Contributing participant counts include employee sources only

#### **CURRENT PARTICIPATION AND ENROLLMENT STATISTICS**

Review key plan enrollment statistics at a glance including participation, deferrals, auto enrollment, and more. Use this report to spot trends and understand the overall activity and enrollment health of the plan.

## Current participation

	Year End 2016	Year End 2017	Year En 2018		Year End 2019	Q1 202	Q2 202	Q3 202	
Participant accounts	0	0	(	C	2,460	2,526	2,542	2,569	
Deferral summary					Eligibility track	ing			
As of 10/30/2020				_	As of 09/30/2	020			
Average deferral rate for all	participants		6.3%		Total eligible em	ployees			2,492
Average deferral rate for Ho	CE participants		%		Eligible employe	es not enro	olled		865
Average deferral rate for NI	HCE participants		%						
Participants included in def	erral rate calculat	ion	427		Plan participat	ion			
Participants who changed c	deferral rate to 0		N/A	_	As of				
III the last 5 months				- F	Participation rate	·			%
Contribution summary					Tarminatad an	anlavaaa			
As of 09/30/2020					Terminated en				
Tatal mantinina nto antivolved	afa wi a a		0	_	As of 09/30/2	.020			
Total participants actively d	ererring				With an account	balance			1,029
					With an account	balance <	\$5,000		223
Enrollment summa	ry								
07/01/2020 - 09/30/202	0			Δ	uto enrollr	ment			
New enrollments			49	0	7/01/2020 - 09	9/30/202	0		
New enrollment average de	eferral rate (43)		5.6%		Avorage deferre	I rate of sur	to oprolis	rc (2.4)	3.0%
New enrollment average de			\$25		Average deferra				
_			φ∠υ		Average deferra				15.6%
New enrollments without ar		blished (2)			Average deferra	I amount of	t selt-enro	ollers (4)	\$25
Participants who opted for a	auto-escalation		0		Opted out				0

Your plan's data is calculated based on information provided to Voya. Participants actively deferring excludes those who've been suspended.

New enrollments without an employee deferral established includes-but is not limited to-participants who rolled assets into the plan prior to their enrollment or who were enrolled in order to receive an employer discretionary contribution.

#### For sponsor use only. Not for distribution to plan participants.

Plan statistics for: Washoe County Deferred Comp Plan 664389

#### PARTICIPANT BALANCE

Monitoring your participants' account balances and comparing them to benchmark data helps you encourage employees to remain on track with their retirement.

## Your average participant account balance compared to benchmark data

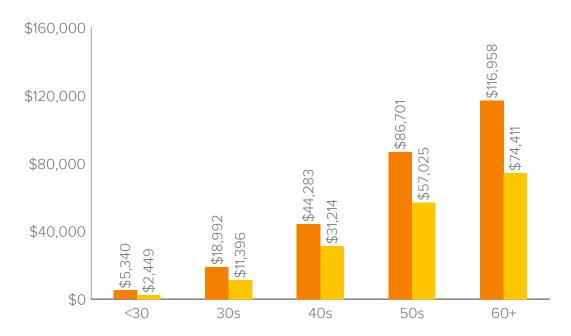
♦ Your balance is above the benchmark
Your balance is below the benchmark
Solution
No change

	Sep 2016	Sep 2017	Sep 2018	Sep 2019	Sep 2020
Your Plan	\$0	\$0	\$0	\$67,809	\$67,249
Benchmark	\$35,286	\$38,303	\$35,773	\$40,381	\$38,875
				•	•

<sup>&</sup>lt;sup>1</sup> Voya Universe of Government Plans as of December 2016

## Your average participant account balance by age group





Voya Universe of Government Plans as of June 2020

<sup>&</sup>lt;sup>2</sup> Voya Universe of Government Plans as of December 2017

<sup>&</sup>lt;sup>3</sup> Voya Universe of Government Plans as of December 2018

<sup>&</sup>lt;sup>4</sup> Voya Universe of Government Plans as of December 2019

 $<sup>^{\</sup>rm 5}$  Voya Universe of Government Plans as of June 2020

#### **DISTRIBUTION SUMMARY**

Compare your plan's total distribution dollars over a five year span. See how these dollars change according to type of distribution, in addition to your number of transactions.

## Distributions by type and participants

	07/01/2016 -	07/01/2017 -	07/01/2018 -	07/01/2019 -	07/01/2020 -
	09/30/2016	09/30/2017	09/30/2018	09/30/2019	09/30/2020
Death Claim	\$0.00	\$0.00	\$0.00	-\$351,807.63	-\$260,114.53
	(0)	(0)	(0)	(1)	(3)
Hardship	\$0.00	\$0.00	\$0.00	-\$3,300.00	-\$2,000.00
Withdrawal	(0)	(0)	(0)	(1)	(1)
Minimum	\$0.00	\$0.00	\$0.00	-\$46,755.25	-\$14,587.89
Distribution	(0)	(0)	(0)	(5)	(3)
Periodic	\$0.00	\$0.00	\$0.00	-\$193,732.74	-\$145,066.55
Payment	(0)	(0)	(0)	(58)	(51)
Withdrawal	\$0.00	\$0.00	\$0.00	-\$2,529,286.35	-\$2,764,198.14
	(0)	(0)	(0)	(67)	(44)
Total	\$0.00	\$0.00	\$0.00	-\$3,124,881.97	-\$3,185,967.11

(Numbers) represent number of participants

#### LOAN SUMMARY

Review your plan's outstanding loans over a five year period and see details on loan types as well as the number of loans per participants. Use this data to spot trends and monitor loan activity to determine opportunities for participant education.

## Outstanding loans by type

	09/30/2016	09/30/2017	09/30/2018	09/30/2019	09/30/2020
Residential	\$0.00	\$0.00	\$0.00	\$260,479.49	\$226,746.58
	(0)	(0)	(0)	(10)	(10)
General Purpose	\$0.00	\$0.00	\$0.00	\$2,410,666.53	\$2,076,871.46
	(0)	(0)	(0)	(256)	(224)
Total	\$0.00	\$0.00	\$0.00	\$2,671,146.02	\$2,303,618.04

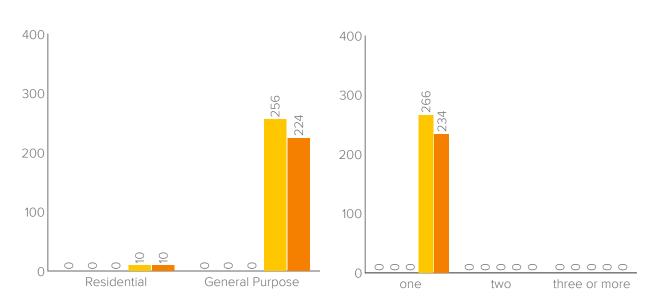
(Numbers) represent number of outstanding loans

### Loan detail



## Number of loans by type

## Number of loans by participants



#### DIVERSIFICATION

It's sensible for each participant to hold a well-diversified retirement portfolio. Doing so reduces each investor's exposure to risk while optimizing his/her potential for return. The information that follows provides some insight as to how your participants are diversifying their investments.

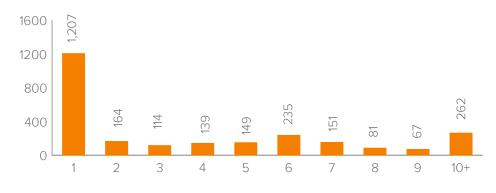
#### Investment diversification

As of 10/30/2020



Voya views a person as diversified if their investment mix is made up of at least one fixed fund, one U.S. fund, and one Non U.S. fund and less than 20% in company stock, as applicable. Alternately they are considered diversified if they are invested in an asset allocation fund.

# Diversification of participant assets by number of participants As of 09/30/2020



Number of investment options

## Average number of investment options utilized per participant

	Sep 2017	Sep 2018	Sep 2019	Sep 2020
With Asset Allocation Funds	0.0	0.0	7.1	3.9
Without Asset Allocation Funds	0.0	0.0	7.1	4.5

The average number of investment options utilized per participant without asset allocation funds excludes those participants who are invested solely in an asset allocation fund.

Please remember, using diversification as part of an investment strategy neither assures nor guarantees better performance and cannot protect against loss in declining markets.



#### For sponsor use only. Not for distribution to plan participants.

Plan statistics for: Washoe County Deferred Comp Plan 664389

<sup>\*</sup> Voya Universe of Government Plans as of June 2020; includes ppts invested solely in an asset allocation fund

## Diversification detail of participants utilizing one investment option

Investment Option/Fund Name (by Asset Class)	Participants	s Invested
Asset Allocation	Total:	440
American Funds 2010 Target Date Retirement Fund®- Class R-6		2
American Funds 2015 Target Date Retirement Fund®- Class R-6		0
American Funds 2020 Target Date Retirement Fund®- Class R-6		24
American Funds 2025 Target Date Retirement Fund®- Class R-6		18
American Funds 2030 Target Date Retirement Fund®- Class R-6		79
American Funds 2035 Target Date Retirement Fund®- Class R-6		37
American Funds 2040 Target Date Retirement Fund®- Class R-6		112
American Funds 2045 Target Date Retirement Fund®- Class R-6		65
American Funds 2050 Target Date Retirement Fund®- Class R-6		89
American Funds 2055 Target Date Retirement Fund®- Class R-6		11
American Funds 2060 Target Date Retirement Fund®- Class R-6		3
American Funds 2065 Target Date Retirement Fd® - Class R-6		0
Stability of Principal	Total:	692
Voya Fixed Account - 457/401 II		692
Bonds	Total:	5
Hartford Total Return Bond HLS Fund - Class IA		2
PIMCO High Yield Fund - Institutional Class		3
Balanced	Total:	20
American Funds American Balanced Fund® - Class R-6		20
Large Cap Value	Total:	19
American Century Equity Income Fund - R6 Class		1
Vanguard® Institutional Index Fund - Institutional Shares		14
Wells Fargo Disciplined U.S. Core Fund - Institutional Class		4
Large Cap Growth	Total:	21
American Funds The Growth Fund of America® - Class R-6		21
Small/Mid/Specialty	Total:	9
AMG Managers Skyline Special Equities Fund - Class N		1
Hartford MidCap HLS Fund - Class IA		8
Global / International	Total:	1
American Funds EuroPacific Growth Fund® - Class R-6		1
Grand total of participants utilizing one investment option		1,207

Investment Option/Fund Name (by Asset Class)	Assets as of 09/30/2020	% of Total Assets	Participants Invested	Contributions 07/01/2020 - 09/30/2020	% of Total Contributions	Participants Contributing
American Funds 2065 Target Date Retirement Fd® - Class R-6	\$29.76	0.00%	1	\$0.00	0.00%	0
Total	\$12,012,589.11	6.95%		\$437,632.63	19.07%	
Stability of Principal						
Voya Fixed Account - 457/401 II	\$74,975,956.43	43.40%	1,556	\$712,206.03	31.04%	793
Total	\$74,975,956.43	43.40%		\$712,206.03	31.04%	
Bonds						
Hartford Total Return Bond HLS Fund - Class IA	\$4,254,118.45	2.46%	390	\$70,016.25	3.05%	196
PIMCO High Yield Fund - Institutional Class	\$1,879,707.05	1.09%	253	\$19,463.83	0.85%	126
PIMCO International Bond Fund (U.S. Dollar-Hedged) - Class I	\$561,081.01	0.32%	150	\$8,875.93	0.39%	105
Total	\$6,694,906.51	3.88%		\$98,356.01	4.29%	
Balanced						
American Funds American Balanced Fund® - Class R-6	\$6,146,590.38	3.56%	460	\$84,952.30	3.70%	297
Total	\$6,146,590.38	3.56%		\$84,952.30	3.70%	
Large Cap Value						
American Century Equity Income Fund - R6 Class	\$5,897,022.80	3.41%	591	\$77,030.90	3.36%	374
Vanguard® Institutional Index Fund - Institutional Shares	\$14,994,165.10	8.68%	886	\$243,462.38	10.61%	611
Wells Fargo Disciplined U.S. Core Fund - Institutional Class	\$10,925,084.23	6.32%	692	\$74,621.99	3.25%	311
Total	\$31,816,272.13	18.42%		\$395,115.27	17.22%	
Large Cap Growth						
American Funds The Growth Fund of America® - Class R-6	\$16,146,417.78	9.35%	896	\$157,652.04	6.87%	536
Total	\$16,146,417.78	9.35%		\$157,652.04	6.87%	
Small/Mid/Specialty						
AMG Managers Skyline Special Equities Fund - Class N	\$1,278,520.25	0.74%	406	\$19,130.00	0.83%	200

Investment Option/Fund Name (by Asset Class)	Assets as of 09/30/2020	% of Total Assets	Participants Invested	Contributions 07/01/2020 - 09/30/2020	% of Total Contributions	Participants Contributing
Hartford MidCap HLS Fund - Class IA	\$8,469,793.15	4.90%	925	\$114,802.89	5.00%	577
Hotchkis and Wiley Mid-Cap Value Fund - Class I	\$0.00	0.00%	0	\$10,999.12	0.48%	183
Vanguard® Mid-Cap Index Fund - Admiral Shares	\$4,835,353.53	2.80%	764	\$88,509.15	3.86%	505
Vanguard® Small-Cap Index Fund - Admiral[] Shares	\$2,814,029.98	1.63%	500	\$61,713.45	2.69%	373
Wells Fargo Small Company Growth Fund - Class R6	\$2,057,464.14	1.19%	427	\$30,371.36	1.32%	264
Total	\$19,455,161.05	11.26%		\$325,525.97	14.19%	
Global / International						
American Funds EuroPacific Growth Fund® - Class R-6	\$5,514,482.70	3.19%	587	\$82,973.50	3.62%	312
Total	\$5,514,482.70	3.19%		\$82,973.50	3.62%	
Grand Total	\$172,762,376.09			\$2,294,413.75		

# 2021 Cost of Living Adjustments Announced

On October 26, 2020, the Internal Revenue Service issued Notice 2020-79:

The 2021 dollar limits are as follows:

<u>LIMIT</u>	<u>2021</u>	<u>2020</u>
Defined Benefit Plans The lesser of the maximum dollar limitation for annual benefits under defined benefit plans under Internal Revenue Code (IRC) Section 415(b)(1)(A) or 100% of the participant's average compensation for his high 3 years.	\$230,000	\$230,000
Defined Contribution Plan 415 dollar limit		
The lesser of the dollar limitation for annual additions under defined contribution plans under IRC Section 415(c)(1)(A) or 100% of compensation.	\$58,000	\$57,000
401(k)/403(b)/Existing SARSEP Elective deferral limit		
All elective deferrals (including designated Roth contributions) in a tax year made by a participant to a 401(k), 403(b) tax deferred annuity, simplified employee pension, and SIMPLE retirement plan are aggregated under IRC Section 402(g).	\$19,500	\$19,500
457 Deferral Limits		
The lesser of the limitation on vested contributions to 457 plans under IRC Section 457(e)(15) or 100% of includible compensation.	\$19,500	\$19,500
403(b) Catch-up limit		
The maximum available 402(g) elective deferral limit plus the special catch-up election for employees participating in a 403(b) tax deferred annuity who have had at least 15 years of service with an educational organization, hospital, home health agency, health and welfare service agency, church or convention or association of churches. Note: The additional 403(b) special catch-up of up to \$3,000 per year cannot exceed cumulatively \$15,000 over the lifetime of the 403(b) participant.	\$22,500	\$22,500

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<u>LIMIT</u>	2021	<u>2020</u>
457 Catch-up limit		
The special catch-up election for employees participating in an eligible 457 deferred compensation who have elected the special catch-up available in the three years prior to the year of normal retirement age.	\$39,000	\$39,000
<u>Note</u> : The participant in a governmental 457(b) plan may make catch-up contributions in a year equal to the greater of (a) the amount permitted under the age 50+ catch-up, or (b) the amount permitted under the 457 catch-up.		
Age 50+ Catch-up Limits		
The special catch-up available under IRC Section 414(v) for individuals at least 50 years old in 2021 and make eligible pre-tax contributions to 401(k), 403(b), and governmental 457 plans.	\$6,500	\$6,500
The special catch-up is available for individuals who are at least 50 years old in 2021 and make eligible pre-tax contributions to a SIMPLE plan.	\$3,000	\$3,000
Definition of Key Employee		
The compensation threshold used for determining key employees under IRC Section 416(i)(1)(A)(i).	\$185,000	\$185,000
Definition of Highly Compensated Employees		
The compensation threshold used for determining highly compensated employees under IRC Section 414(q)(1)(B).	\$130,000	\$130,000
Compensation Limit		
The annual limit of compensation that may be taken into account for contribution purposes in accordance with IRC Section 401(a)(17).	\$290,000	\$285,000
The annual limit of compensation that may be taken into account for contribution purposes in accordance with IRC Section 401(a)(17) (certain grandfathered governmental plan participants).	\$430,000	\$425,000
Adjusted Gross Income Limit for Saver's Credit		
The highest adjusted gross income (based on federal income tax filing status) taken into account for eligibility for the Saver's Credit under IRC Section 25B.	\$66,000 (joint) \$33,000 (single) \$49,500 (head of household)	\$65,000 (joint) \$32,500 (single) \$48,750 (head of household)

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<u>LIMIT</u>	2021	<u>2020</u>
<b>SIMPLE Retirement Accounts</b> Compensation taken into account that an employee may elect to defer under a SIMPLE retirement plan described in IRC Section 408(p)(2).	\$13,500	\$13,500
Compensation for SEPs  Compensation taken into account to determine eligibility for simplified employee pensions (SEPs).	\$650	\$600

On October 13, 2020, the Social Security Administration released its cost of living information for 2021:

Taxable Wage Base	<u>2021</u>	<u>2020</u>	
Maximum amount of earnings subject to payroll tax.	\$142,800	\$137,700	



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## **Definitions**

Name	Definition
Plans included in data	Active plans in retirement plan sponsored business. Excludes deconverted plans. RPS, IRA, HRA, NQ in Pen-Cal, and ReliaStar SEP/IRA policies are not included.
Total plan participants	All accounts with a balance greater than \$0 according to Metrics that Matter.
Total plan assets	All assets in the plan, minus any outstanding loans according to Metrics that Matter.
Average balance	The average of account balances greater than \$0 according to Metrics that Matter.
Participants in managed accounts	The percentage of participants who are in managed accounts according to EWR ADVICE_ACCOUNT.
Percent employees with loans	The percentage of participants who have a loan balance according to Plan Health on Sponsor Web.
Average outstanding loan	The average loan balance according to Plan Health on Sponsor Web.
Participation rate	The percentage of eligible participants that are actively contributing to the plan.
Income replacement	The amount needed to replace current salary on file or standard of living in retirement.
	Includes participants with balance greater than \$0, active status, and salary greater than \$10,000. On-track is generally defined as 70% or greater.
Employees on track to save 70%	The percentage of participants who have at least 70% income replacement or greater.
Average savings rate	The sum of pre-tax, post-tax, and Roth deferral rates on file according to Plan Health on Sponsor Web. Includes rates greater than 0%. Only applicable to plans that have Contribution Rate Change (CRC) on.
Overall engagement	The percent of participants who engaged (used web, mobile app, or called) over the past 12 months.
Web engagement	The percent of participants who logged in to the participant website over the past 12 months.
Mobile app engagement	The percent of participants who logged in to the mobile app over the past 12 months.
Authenticated call engagement	The percent of participants who called over the past 12 months. Call data includes CSA and VRU calls.
	Call data is reflective of participants who enter their SSN into phone system to authenticate.
eDelivery	Percentage of participants with a balance that opted-into eDelivery of confirmations and/or plan communications.
Web Registration	The percent of participants who web registered under the client since September 2016.

#### Notes:

- Published by: Retirement Customer Analytics and Insights
   Plan must have assets greater than \$0 to be included in report.
   Participants must have a balance greater than \$0 to be included in report.
- 4. For plans with myOrangeMoney, participants recommended to update the 'About Me' section.